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# **FANUC**

## **Logistic Conference**

**“Robotics and AI  
change the logistic landscape”**



**FAILURE**



**SUCCESS**



**EYES**



**BRAINS**



**SHARE**



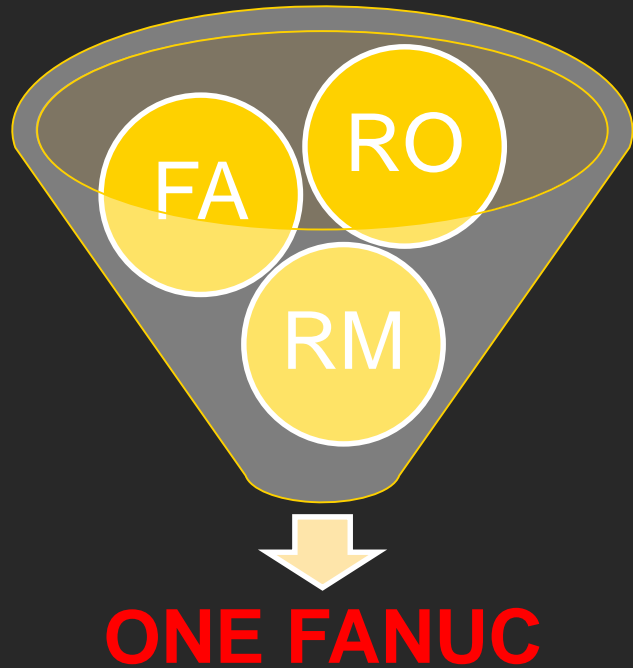
# **FANUC**

**The new European Customisation  
and Distribution Center**

**Contern, Luxembourg**

# FANUC MERGE

# BUSINESS GROWTH



# *Need of improvement*



**Does make sense to centralise our  
Customisation process?**

**Yes**

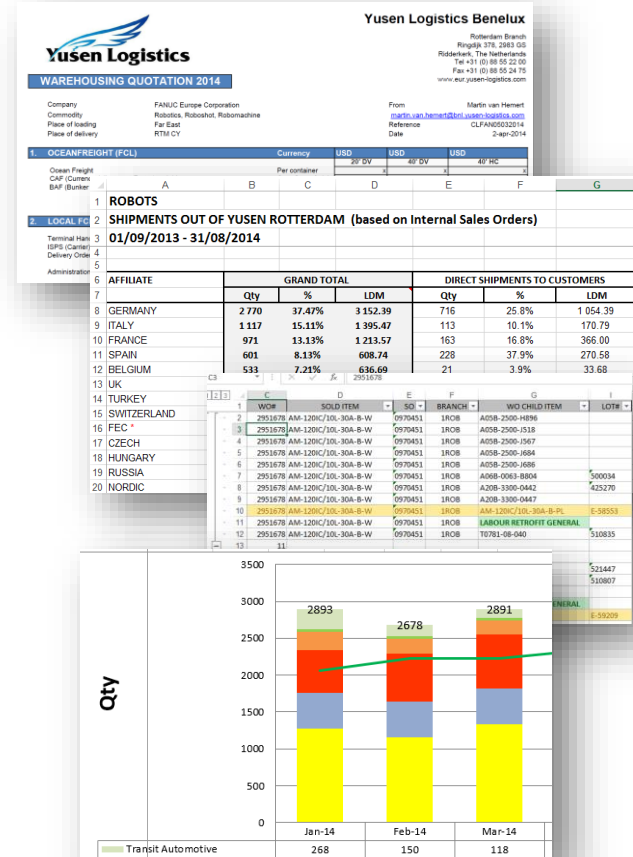
**Where ?**



# DATA ANALYSED

Current Logistic flow and

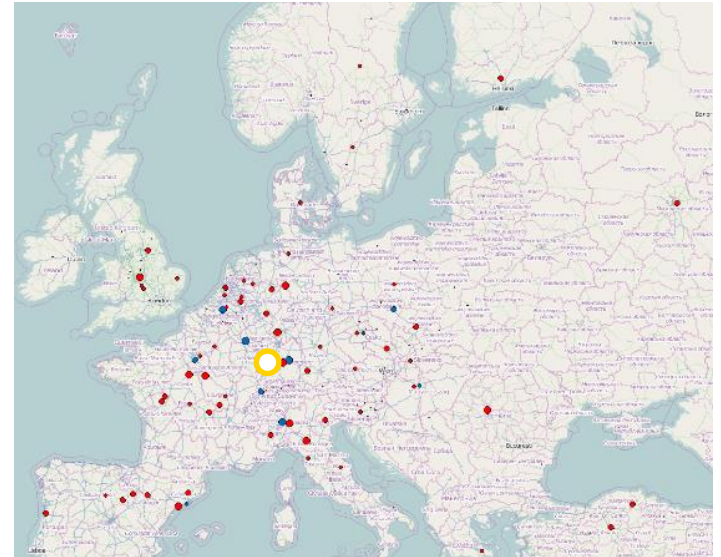
volume were analysed



# *Key factors*

The following key factors brought FANUC to choose Luxembourg as the most appropriate Country:

- **Transport cost**
- **Warehouse and handling**
- **Labour Cost**
- **Center of Gravity Method**



# THE BLACK FOREST



**CENTER OF GRAVITY (~300 Km from Luxembourg)**

# *Supplier selection phase*

# FANUC



Help to approach the Logistic  
key players in Luxembourg



Professional support on their  
evaluation

# New Logistic flow for Robots and Robomachines

**FANUC**



NYK



Rotterdam Harbor

Yusen Logistics



Customisation and Distribution  
Contern



KUEHNE+NAGEL



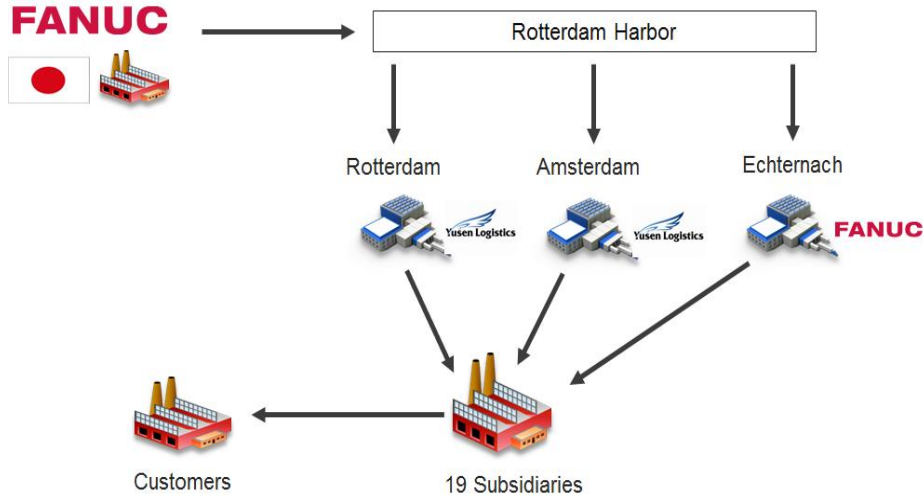
Different Logistic  
Providers



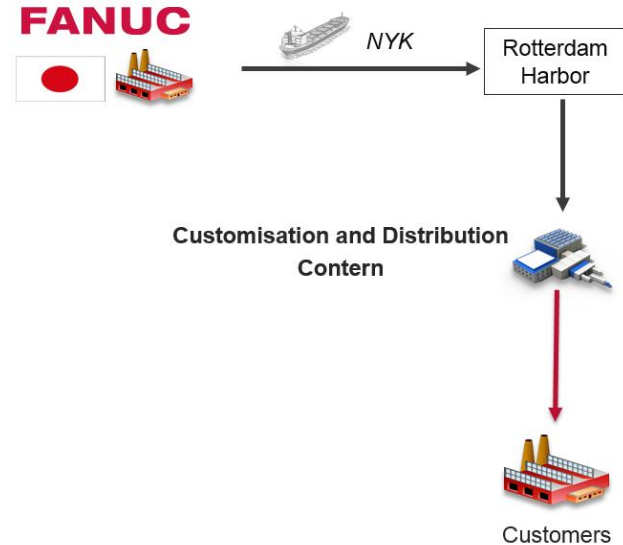
Customers

# Logistic flow for RO, RM product and options

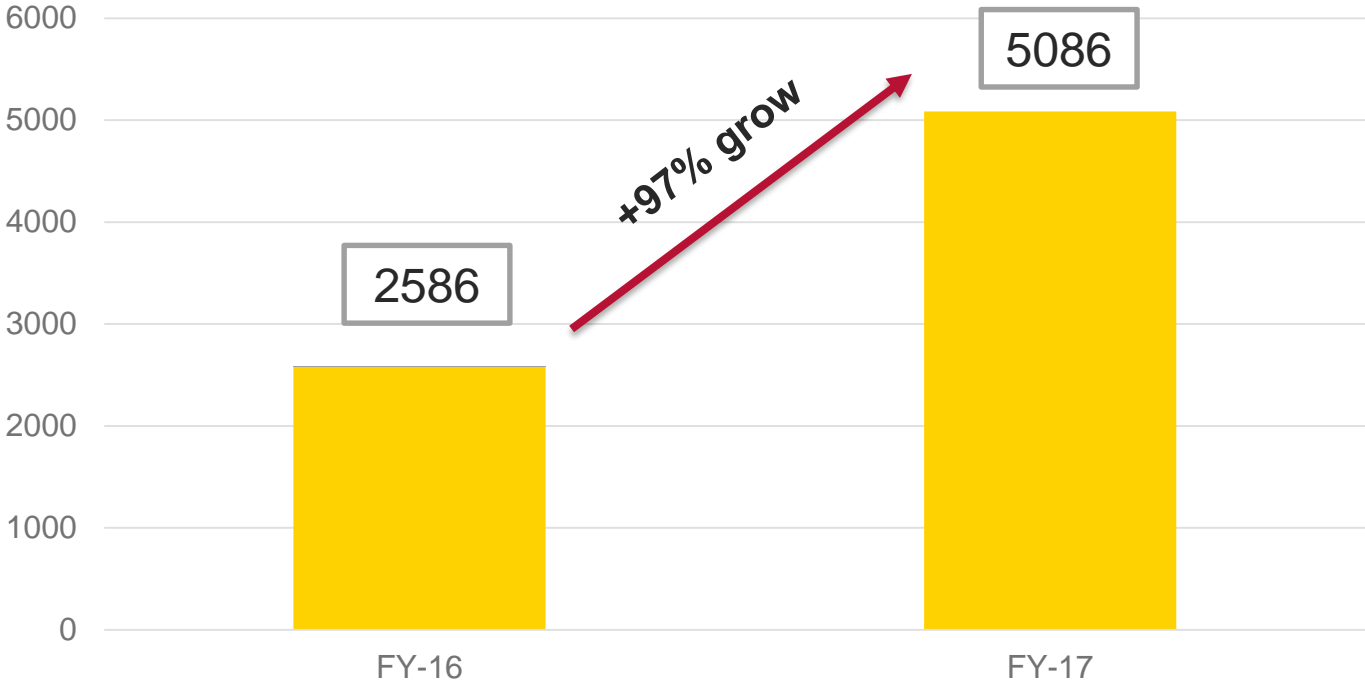
## BEFORE



## AFTER



# Customisations next target







# **FANUC**

**Thank you for your attention  
and we wish you a successful day**