

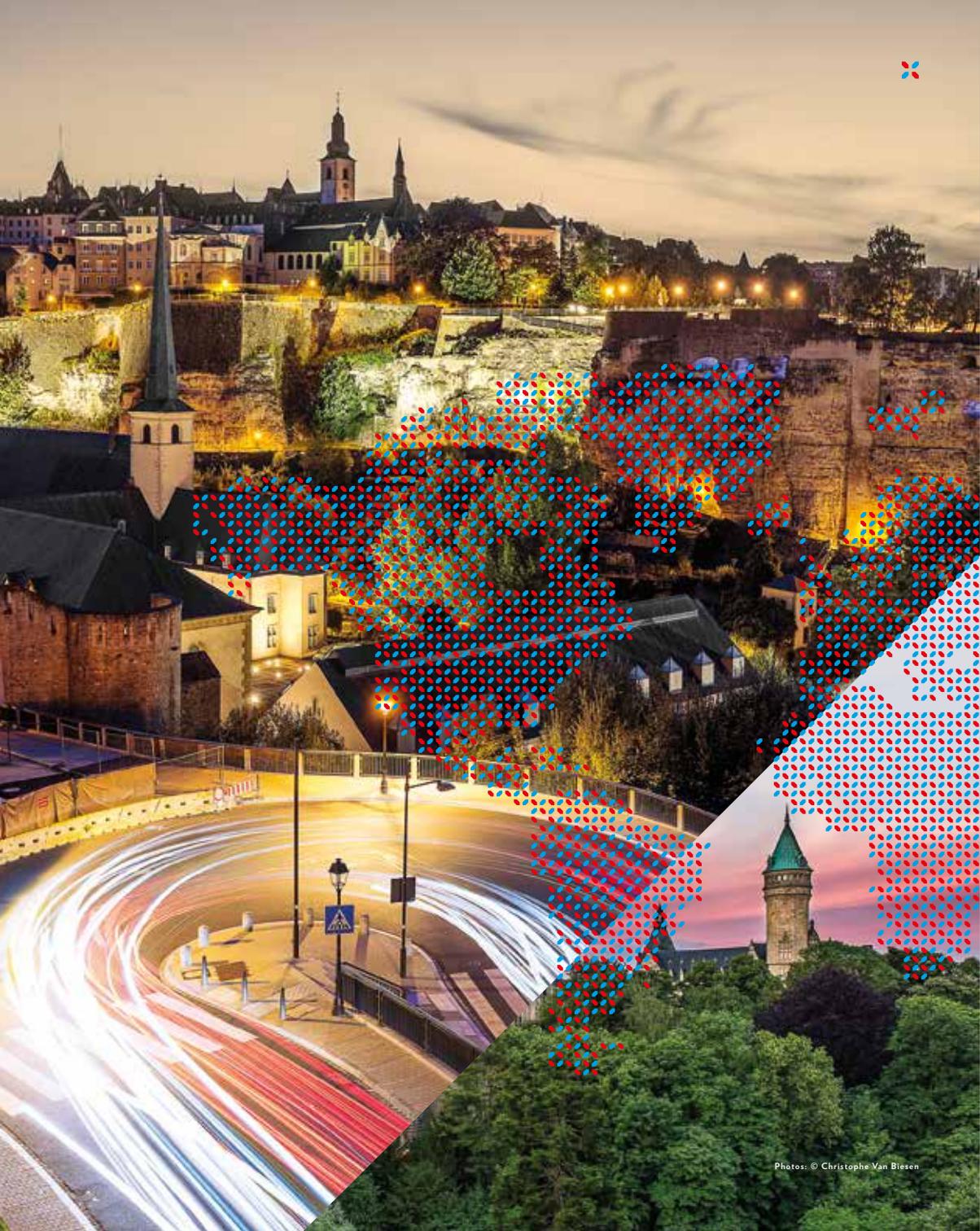
**OPPORTUNITIES
BEYOND BORDERS**



**BELT AND ROAD
MISSION TO**

**CHINA
HONG KONG
ZHENGZHOU
SHANGHAI**

SEPTEMBER 11-15 2017



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MISSION TO
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LUXEMBOURG - Let's make it happen!

OPEN, RELIABLE, DYNAMIC

The Grand Duchy of Luxembourg is a world renowned secure and reliable hub for cross border businesses in a number of sectors including finance, logistics, automotive components, ICT, life sciences and clean technologies. Acting as a gateway to Europe and beyond, Luxembourg's multilingual and multicultural character makes it a prime business location. Global players of all sizes use the country as a base benefiting from nearby decision-making centres and access to worldwide markets.

A forward thinking country, Luxembourg has embraced Jeremy Rifkin's blueprint for a **third industrial revolution** designed to ensure a resilient and sustainable economy by 2050, thanks to a fully interconnected ecosystem encompassing intelligent transport, renewable energy and new communications technology. Luxembourg is about to become the very first country to create a framework for a **circular economy** and to integrate its principles into public procurement markets. Its financial services industry already leads the world in the listing of green bonds and is first in establishing itself as a hub for climate finance.

Most recently, this audacity has taken a dramatically new dimension with the proclaimed ambition of Luxembourg, already the global leader in satellite communications and broadcasting, to become a major player in the management and use of space resources. That will be a potent topic for the 2020 Universal Exposition in Dubai, under the theme of "Connecting Minds, Creating the Future" - in which Luxembourg is, not surprisingly, one of the first announced participants.



A MAGNET FOR TALENT

Luxembourg has been importing knowledge for decades, as it attracts both talented expats and cross-border commuters. The result is one of the most international countries in the world, with 47% of the population being non-Luxembourgish. Cross-border thinking, mobility and the cosmopolitan nature of its working population contribute to the country's high productivity. Due to the language skills of their workforce, companies speak their customers' language, a significant advantage. German, French and Luxembourgish are official languages and English is also a widely spoken, particularly for business. As well, there are native speakers from more than 170 countries.

A UNIQUELY ATTRACTIVE BUSINESS ENVIRONMENT

Political and social stability, a skilled, multilingual workforce, state-of-the-art infrastructures, excellent connectivity to markets, and a competitive legal and regulatory environment come together to make an ideal place for international businesses to grow. For example, ArcelorMittal, the world's largest steelmaker, satellite communications giants SES and Intelsat, automotive components maker Delphi, chocolatier Ferrero, tech-firms Amazon, Skype, PayPal and eBay, RTL Group, the leading European radio and TV broadcaster, and Cargolux, the world's leading all-cargo carrier, all have their global or European headquarters here.



AN INNOVATION LEADER

A main factor in Luxembourg's success is the country's ability to react quickly to new opportunities. The Government and public authorities maintain a close and on-going dialogue with all businesses. This proximity combined with an attitude of flexibility creates an infrastructure and legal framework designed to help businesses grow while protecting the consumer.

Encouraging research, development and innovation is also a national priority, and successive governments continue to invest heavily. Both private and public research is supported. Companies receive backing to help them achieve innovative new products, services and processes. They also work together with a range of business-focused public research institutes. The exciting national start-up ecosystem is growing rapidly. Start-ups and growth firms are offered space and expertise to help them develop and accelerate at several publicly-funded business incubators.

Luxembourg has played a major role in the rise of IT infrastructures, the Cloud, Fintech and Biotech. In addition, the country has set no less of a goal than to fully become "Smart Nation", a nation that leverages technology and superb interconnectivity to improve quality of life through an exceptional work force that is multilingual, highly skilled cosmopolitan, and entrepreneurial.



Which country in the world was first to embrace Jeremy Rifkin's vision and apply it to its economy and society? Luxembourg is an ideal test-bed to combine information technology, renewable sources of energy and smart transport networks.

Which country has the ambition to be a leader in the utilisation of space resources for the benefit of humankind? Luxembourg's skills in mining, finance and space, strengthened by its vision, position the country as the logical choice to develop a suitable legal framework to allow this to happen.

Which university has managed to rank as one of the top ten international universities in the world within less than 10 years? Luxembourg's university, a stunning innovation and research



campus that has become one of Europe's foremost centers for technology and biomedical collaborations between public and private actors.

There are endless examples. In today's world, it is not the technical infrastructure alone that matters. It is the qualitative aspects such as social skills that are key and that are highly valued by business. Apply this to an entire country, and an exceptional ecosystem unfolds. Luxembourg cultivates diversity in all its forms and is committed to collective knowledge offering world of opportunity for advancement to individuals and companies.

A CROSS-BORDER SPECIALIST

Paris is two hours away by high-speed train, and regular flights to London, Barcelona, Zurich and Milan take about 90 minutes. Frankfurt, Brussels and Amsterdam are closer still. Located in the heart of Europe, it is the ideal gateway to a market of more than 500 million consumers and 60% of the European Union's GDP can be reached by road in less than a day, or a couple of hours by air. In particular, Luxembourg is a prime access point for accessing leading industrialised economies in Europe, especially the neighbouring countries Germany, France and Belgium.

A GREAT PLACE TO WORK AND LIVE

Geographically, Luxembourg is the beautiful green heartland of Europe and a strategic smart

business location with a national character of openness, dynamism, reliability. International studies on the competitiveness of countries consistently rank Luxembourg among the first.

When it comes to career prospects, there is a world of opportunities in Luxembourg. The country has been voted a top ranking place to work and live in multiple international surveys offering a stable economy, safe jobs and a healthy work-life balance.

Almost half of the population comes from all over the world. This is the case all the more so in Luxembourg City where **three quarters of the inhabitants come from another country**. This is a very common situation in schools, where children get along together quite naturally and rapidly adopt a very international culture.

This high makeup of foreigners coupled with the country's exceptional **multilingualism** has always given Luxembourg's politicians and entrepreneurs an extraordinary ability to understand their interlocutors and to take on a role as mediator in international relations.

This capacity to look outwards explains why Luxembourg has been a founding member of some of the most important international organisations and continues to play an important role still today.

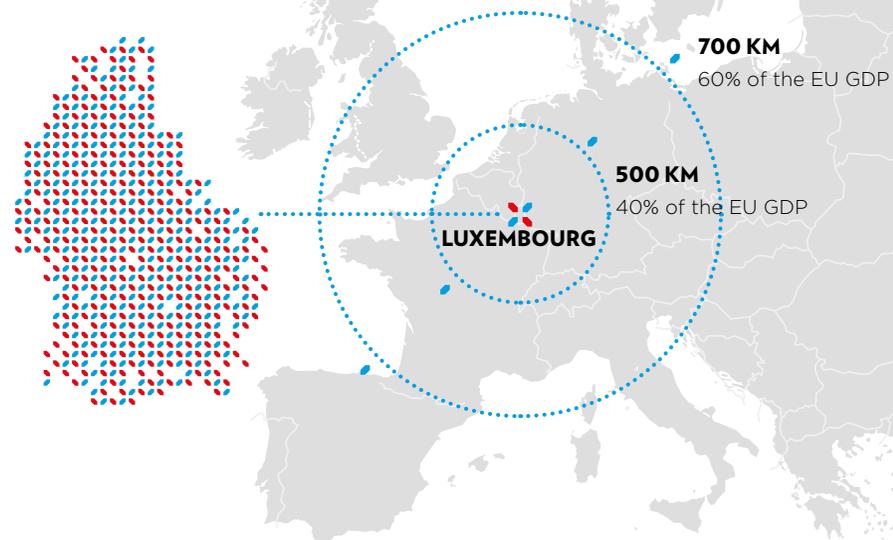


LUXEMBOURG - Let's make it happen!

xx







LUXEMBOURG AT A GLANCE

OFFICIAL NAME

The Grand Duchy of Luxembourg

POLITICAL SYSTEM

Constitutional Monarchy
Parliamentary Democracy

CAPITAL

Luxembourg City

SIZE

2,586 km²

OFFICIAL LANGUAGES

French, German and Luxembourgish,
with English widely spoken

CURRENCY

Euro

NEIGHBOURING COUNTRIES

Belgium, France and Germany

TOTAL POPULATION

576,000 inhabitants



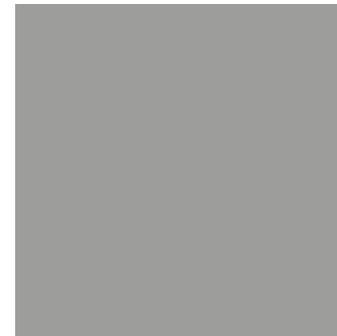
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BUSINESS ORGANIZATIONS



THE CHAMBER OF COMMERCE OF THE GRAND DUCHY OF LUXEMBOURG

Just two years after the Grand Duchy of Luxembourg gained independence, King Grand Duke William II issued a decree on 1st of October 1841 establishing the Chamber of Commerce. This represented the first manifestation of autonomy for a state now required to manage its own affairs.

As a professional chamber and public institution encompassing all sectors of business other than agriculture and the handicraft industry the Chamber of Commerce conceives its rationale and its role as guardian of the interests of its affiliated companies. These often constitute a motley group with divergent sectoral interests. That is why, in a spirit of fairness to all its members, the Chamber of Commerce sees its primary mission in the articulation, the representation and the defense of the general economic interest of all its members.

In the Grand Duchy of Luxembourg, membership of the Chamber of Commerce is mandatory for all self-employed individuals, commercial companies, and branches of foreign companies established in Luxembourg and undertaking a commercial, financial or industrial activity.

The Chamber of Commerce has more than 90,000 affiliated members, representing 75% of total employment and 80% of GDP. International Affairs is one of the five service areas of the Chamber of Commerce. Its primary task is to support companies in foreign markets. This active support in conquering new markets takes various forms, including economic promotion missions.

Finally, the Chamber of Commerce receives foreign delegations and offers specialist advice in connec-

tion with foreign markets. It also publishes a Market Guide, available online (www.guidedumarche.cc.lu), listing several hundred Luxembourg companies seeking to establish contacts abroad.

The Chamber of Commerce of the Grand Duchy of Luxembourg is a founding member of Luxembourg for Business and Innovation and Luxembourg for Finance.



Jeannot Erpelding

Director
International Affairs



Na Shi

Advisor
International Affairs

卢森堡大公国获得独立后两年，国王大公威廉二世于1841年10月1日颁布法令，建立商会，这是国家自治需求的首次表现。

商会作为专业化的公共机构，涵盖了除农业和手工业之外的各行各业，商会的理念及职责为保护其关联公司的利益，通常其成员公司来自不同领域，利益不尽相同，因此，公平起见，商会的主要任务就是为成员公司表达意愿，代表并维护所有成员的总体经济利益。

在卢森堡大公国，所有自雇人员、商业公司及在卢森堡开展商业、金融或工业活动的海外分公司都必须具有商会会员身份。

商会拥有90,000多家成员公司，占总就业人数的75%，GDP的80%。商会五大服务领域之一为国际事务，积极协助成员公司以各种形式拓展海外市场，例如组织经济推广代表团。

最后，商会还接待外国访问团，并针

对国外市场提供专业的咨询建议。商会还发行了市场指导，可从网站 (www.guidedumarche.cc.lu) 获取，该指导列出了数百家寻求建立海外联系的卢森堡公司。

卢森堡大公国商会是卢森堡贸易和创新署及金融推广署的创始成员。

The Chamber of Commerce of the Grand Duchy of Luxembourg

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CLUSTER FOR LOGISTICS

The Cluster for Logistics (C4L) is a non-profit association that federates Institutional actors and private companies in Luxembourg around different logistics competences. The Cluster focuses on logistics companies and welcomes enterprises like shippers making use of or offering logistics services.

The aim is to strengthen Luxembourg's position as a major European logistics hub together - especially for value added services.

The Cluster's missions are the following

- it serves all its members as a neutral coordination, information and communication platform.
- it represents the interests of its members by expressing common positions for future development of Luxembourg as a European logistics hub.

- it drives its members to innovate and develop their logistics skills as factor of competitiveness.
- it acts to increase the recognition of value logistics in Luxembourg and promotes Luxembourg as performance logistics hub abroad.

The Cluster is active in several workgroups and projects in order to enhance the sector in Luxembourg. For example, the Ministry of Sustainable Development and the Cluster for Logistics implemented the LEAN and GREEN Label for logistics companies operating in Luxembourg. The C4L is also working with the Ministry of Economy in implementing a Single Windows for Logistics in order to streamline import and export processes in Luxembourg.

The Cluster for Logistics Luxembourg has been created in 2009 under the initiative of the Minis-

try of Economy to help diversify the national economy. Today the Cluster regroupes around 100 companies and institutions based in Luxembourg.



Malik Zeniti
Manager

The Cluster for Logistics (物流集聚中心, C4L) 是一家非盈利组织, 由卢森堡的各个物流机构和私企组成。The Cluster专注于物流公司, 并欢迎使用或提供物流服务的企业(如货运公司)共同加入。

物流集聚中心旨在共同加强卢森堡作为欧洲主要物流枢纽的地位——尤其是增值服务。

The Cluster的使命包括:

- 建立服务于所有成员的中立协调、信息和沟通平台。
- 代表成员利益, 表达卢森堡作为欧洲物流枢纽未来发展的共同立场。
- 激励成员创新和发展物流技术, 提升竞争力。
- 扩大价值物流在卢森堡的认知, 推动卢森堡作为高效物流枢纽的海外发展。

The Cluster活跃于多个工作小组和项目, 促进物流领域在卢森堡的发展。

例如, 卢森堡可持续发展部和The Cluster针对在卢森堡运营的物流公司, 实施LEAN和GREEN标签活动。同时, The Cluster还与卢森堡经济部合作开展Single Windows for Logistics (物流统一窗口) 活动, 精简卢森堡进出口流程。

为了响应经济部提出的本国经济多元化倡议, The Cluster卢森堡机构于2009年建立, 现已重组了约100家总部位于卢森堡的公司和机构。

Cluster for Logistics

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BUSINESS DELEGATION



2.0 E-FULFILLMENT AND CROSS-DOCK SERVICES

YOUR E-LOGISTICS PARTNER IN THE CENTER OF EUROPE

Located in between your markets, 2 Point 0 takes care of your goods' receiving, storage, order picking, packing and shipping. Due to excellent partnerships with the different postal and parcel carriers, the most suitable transport solution can be found for your shipments.

OUR SERVICES

E-fulfillment

Our core business is to provide logistics services for the e-commerce business. As a fulfillment house, we receive goods from the suppliers, control them and put them into stock. We pick and pack the customer orders and ship them with the different contracted postal services and parcel carriers. These operations are executed via a specialised logistics software

system, allowing full real-time visibility on stock status and order processing via a secured internet link.

Cross-docking

Speed is important in e-logistics. Our cross-dock services allow to receive consolidations of pre-packed orders, or consolidated fit-to-order quantities that are stripped upon arrival and put directly into the shipping area without going into storage locations.

Returns Management

Returns' treatment is a strategic factor in achieving customers' loyalty. Fast processing inspires confidence and avoids a considerable part of doubt and frustration. 2 Point 0 has organised return addresses in different countries in order to reduce distance between your customer and yourself. Upon arrival in our warehouse, returns

are registered in our IT system with instant visibility via a secured internet link. Consolidated shipments to your premises can be organised with negotiated frequency in order to optimise transport cost.

Warehousing

Our premises are located in the south of Luxembourg. The modern warehouse is equipped with recently installed intrusion and fire alarm systems. All storage locations are bar-coded in order to ensure efficient goods retrieval. The warehouse management system allows FIFO and FEFO handling, as well as registration of serial numbers, lot numbers and/or expiration dates.

Member of the Luxembourg Cluster for Logistics

Member of ChinaLux Chamber of Commerce



Hans Kelderman
General Manager

您在欧洲中心的电子物流伙伴

2 Point 0公司跨越两大市场，为您提供货物接收、存储、拣货、包装及运送服务。我们与各个邮寄和包裹运输公司建立了紧密的合作伙伴关系，为您提供最适合的运输解决方案。

我们的服务

电子物流

我们的核心业务是为电子商务企业提供物流服务。作为一家物流服务公司，我们接收、管理和存储供应商货物。我们拣货、包装并通过各个外包邮寄服务和包裹运输公司运送货物。以上操作均通过专业物流软件系统执行，并经过安全网络连接可以实时详细查看库存状态和订单处理状态。

越库配送

速度对于电子物流而言至关重要。我们的越库配送服务包括接收预包装拼箱货物，或在货物到达后拆箱并按订单数量拼箱，直接送往装卸区，无需存储。

退货管理

退货管理是赢得客户忠诚度的一大战略因素。快速处理有助于建立信心，避免大部分疑虑和不满。2 Point 0在多个国家均有退货地点，拉近您与客户的距离。存入仓库后，货物将通过安全网络接入我们的IT系统进行登记，即时可见。送至您所在地的拼箱货物可按照协商的频次进行组织管理，实现运输成本最优化。

仓储

我们的仓库位于卢森堡南部。现代化仓库配有最近安装的防入侵和火警系统。所有存储地点均有条形码，方便快速检索货物。仓储管理系统的处理方式先进先出（FIFO）和到期先出（FEFO），并登记序列号、批号和/或到期日。

卢森堡物流中心成员
中卢商会成员

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2 POINT 0

2.0 e-fulfillment and cross-dock services s.a.



AKD LAWYERS

About AKD lawyers, civil-law notaries & tax lawyers

With over 220 lawyers, civil-law notaries and tax advisors, AKD is the independent and internationally focused legal and tax advisor for any business dealing with the Benelux countries.

AKD combines expertise in almost all legal practice areas with sector knowledge and understanding of the clients' business, both nationally and internationally.

Outside the Benelux, AKD partners with an extensive network of highly reputable law firms to form fully integrated, experienced and multidisciplinary teams. With this collaborative approach, AKD can comprehensively assist her clients in doing business around the globe



Yan Yang

Jurist

AKD律师、民事公证与税务律师事务所

AKD拥有220多位律师、民事公证人和税务顾问，是一家独立的法律和税务顾问公司，注重国际化发展，主要面向比荷卢地区的客户。

AKD擅长全国和国际范围内几乎全部的法律执业领域，掌握丰富的行业知识，深谙客户业务，并将这些优势进行有机结合。

除了比荷卢区域，AKD还与众多顶级律师事务所建立伙伴关系，打造高度整合、经验丰富的跨领域团队。通过这一合作方式，AKD可以全面助力客户在全球范围内开展业务。

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AMOVA

AMOVA is your specialist in highly automated equipment for handling and moving heavy and bulky parts within production facilities and offers as a one stop shop supplier turnkey systems. AMOVAs customers are aircraft manufacturers for the painting of aircrafts and production of aircraft parts, airlines for the maintenance and painting of aircrafts, commercial vehicles manufactories for paint systems and material handling& storage systems, air-cargo hubs for ULD handling and storage systems, steel and aluminum manufacturers for high bay storage systems, and general industries for intralogistic systems dedicated for heavy and bulky parts.



Thomas Roster
Project Manager



Serge Heinen
Project Director
Commercial Vehicles

AMOVA是一家在生产设施内处理和运输沉重和庞大部件的高度自动化设备专业企业，为您提供一站式整套供应系统。AMOVA的客户包括：飞机制造商（飞机涂料和飞机部件生产）、航空公司（飞机维修和涂料）、商用车制造商（涂料系统和物料搬运及仓储系统）、航空货运枢纽（集装箱搬运和仓储系统）、炼钢炼铝厂（高架仓储系统）和一般工业（沉重和庞大部件专用仓储管理系统）。

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ARENDDT & MEDERNACH

THE FIRM

Arendt & Medernach is the leading independent business law firm in Luxembourg. The firm's international team of 325 legal professionals represents clients in all areas of Luxembourg business law, with representative offices in Dubai, Hong Kong, London, Moscow, New York and Paris.

Our service to clients is differentiated by the end to end specialist advice we offer, covering all legal, regulatory, taxation and advisory aspects of doing business in Luxembourg.

MAIN AREAS OF PRACTICE

Our firm advises international and domestic clients in all areas of business law relevant to their business activities, ranging from fund formation, banking, insurance, private equity and real estate to corporate and tax matters.



Laurent Schummer
Partner



Stephane Karolczuk
Partner
Head of Hong Kong Office

律所

Arendt & Medernach是一家位于卢森堡的顶尖独立商业律师事务所，拥有一支由325位法律专业人士组成的国际化团队，在卢森堡商法的各个领域为客户提供专业服务。Arendt & Medernach在迪拜、香港、伦敦、莫斯科、纽约及巴黎设有代表处。

我们为客户提供独特的端对端专家建议，覆盖在卢森堡开展业务涉及各个方面，包括法律、监管、税务及顾问等。

主要执业领域

我们为国内外客户的业务活动提供咨询服务，涵盖商法的各个领域，包括基金设立、银行业务、保险、私募股权、不动产、公司事务和税务等。

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CARGOLUX AIRLINES INTERNATIONAL

In a world of increasingly complex logistics requirements, Cargolux Airlines International S.A. has established itself as a leading provider of reliable, high-quality air cargo services. Founded in Luxembourg in 1970 with a handful of CL-44 aircraft, the company has developed into Europe's largest all-cargo airline, operating a steadily expanding fleet of efficient, purpose-built Boeing 747-8 and 747-400 freighters.

Cargolux moves valuable and time-sensitive commodities on a worldwide network that covers

90 destinations in over 50 countries and operates an extensive global trucking network to more than 250 destinations as well as charter services. Cargolux also offers third-party maintenance at its modern two-bay maintenance hangar in Luxembourg. The company is specialized in B747 line and hangar maintenance up to and including C-Checks. It offers a range

of specialized maintenance services and holds line maintenance approval for 777 aircraft. The Cargolux Group employs close to 1,900 staff worldwide.

In 2016, the company carried 964,000 tonnes of cargo and revenues reached US\$ 1.7 billion.

In 45 years of operations, Cargolux has become an expert in handling a variety of delicate types of shipments. Live animals, perishable goods, temperature-sensitive shipments and outsize freight benefit from the experienced Cargolux touch. With a new, modern GDP-certified healthcare and pharmaceutical center that Luxair Cargo has established in Luxembourg, Cargolux is a preferred provider of life science shipments to the pharmaceutical industry. Its highly trained and dedicated staff guarantees efficient handling and instant cargo solutions that perfectly fit customer requirements.

Over the years, flexibility, innovative concepts and the constant drive for quality have earned Cargolux a number of awards, including the 'Best All Cargo Airline' award that the company received for five consecutive years by the readers of the trade magazine Air Cargo News in recognition of the its exemplary role as a first class provider of air cargo services to the industry.

Cargolux is a member of Airlines For Europe (A4E) and the International Air Transport Association (IATA). For more information, visit www.cargolux.com.



Maxim Straus
EVP & CFO



Stavros Evangelakakis
Manager Global Product
Management



Janet Jiang Ming Fang
Regional Manager China



Kevin Shek
Vice President
Head of Asia & Pacific

当今世界，人们对物流的需求日益复杂，Cargolux Airlines International S.A.（卢森堡国际货运航空公司）是一家提供可靠和优质航空货物服务的领先供应商。在1970年成立于卢森堡时，Cargolux只有数架CL-44飞机，现已发展为欧洲最大的全货运航空公司，高效、定制波音747-8和747-400运输飞机的数量稳步增加。

Cargolux通过全球网络（覆盖50多个国家的90个目的地）运输时效性强的贵重货物，在250多个目的地建有广泛的全球货车运输网络，并提供包机服务。位于卢森堡的现代两湾维修机库还提供第三方维修服务。Cargolux的主要业务为B747航线和飞机库维修，包括C检。Cargolux提供一系列专业维修服务，对777架飞机均有行业维修许可。Cargolux集团在全世界有近1900名员工。

2016年，Cargolux共运输96.4万吨货物，营业额达17亿美元。

经过45年的经营发展，Cargolux已经成为处理各种易损货物的专家，其在处理活体动物、易腐物品、热敏货物

及特大号货物方面拥有丰富经验。通过Luxair Cargo（卢森堡航空货运公司）在卢森堡设立的全新现代化GDP认证医疗制药中心，Cargolux成为了制药行业生命科学货物的首选供应商。公司训练有素、敬业敬业的员工可以提供高效即时的货运解决方案，保证完美履行客户需求。

多年来，灵活处理、概念创新和精益求精为Cargolux赢得了众多荣誉，其中包括5年来连续获得由行业杂志Air Cargo News（《航空货运新闻》）读者评选的“最佳全货运航空公司”奖，表彰Cargolux在业内作为一流航空货运服务商的表率作用。

Cargolux是欧洲航空协会（A4E）和国际航空运输协会（IATA）的成员。欲了解更多信息，请访问www.cargolux.com。

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CFL MULTIMODAL

CFL multimodal is a multimodal logistics service provider, covering the entire logistics chain. With 12 companies in 6 European countries, CFL multimodal is both a European and a Luxembourgish locally anchored partner, always in close contact with the customers. Luxembourg's leading intermodal transport provider offers a broad, high-quality and personalised service portfolio: combined and conventional rail freight, wagon maintenance and repairs, customs clearance, as well as forwarding and logistics services.

Within the CFL multimodal Group, CFL terminals is operating the Luxembourg Intermodal Terminal. Located on the Rail Freight Corridor 2 (North Sea-Mediterranean) and at the crossroads of the North-South and East-West trans-

port routes, the terminal is ideally positioned as an international hub for the consolidation of multimodal transport flows across Europe and beyond.

On a 33 ha total surface, the terminal is equipped with four rail tracks of 700 m each and two gantry cranes, as well as with two 700 m rail motorway platforms, with a total yearly capacity of 600.000 units. The terminal is also equipped with the latest technology in terms of security and surveillance, and is located at the Luxembourg Eurohub South logistics park, which provides infrastructures and services such as logistics service providers, customs office and bonded warehousing.

Combined train shuttles connect the Luxembourg Intermodal Ter-

terminal to the main industrial regions and the ports of the North Sea as well as the Baltic Sea and Southern Europe."



Barbara Chevalier

Director of Strategy & Business Development



Florian Czech

Business Development Manager



Li Zhang

Project Manager

卢森堡国家铁路多式联运公司为多式联运物流服务供应商，提供涵盖整个物流链的一站式服务。公司不但根植卢森堡服务当地企业，还在6个不同欧洲国家拥有12家子公司，业务范围覆盖整个欧洲，始终与客户保持紧密合作。作为卢森堡多式联运的龙头企业，公司提供广泛、高品质、定制化的服务组合，如：集装箱及传统铁路运输、车皮维修、清关、货代、物流等服务。

公司的各个子公司中，CFL terminals负责运营卢森堡多式联运场站。我司场站位于欧洲铁路货运第二走廊（北海-地中海），同时地处南-北、东-西运输干线交汇处，地理位置十分理想，非常适合作为欧洲境内、以及欧洲至其他地区的国际性多式联运货物集散枢纽。

场站占地面积33公顷，内有4条700米换装线、2台龙门吊、2套铁路高速站台，年吞吐总量达600.000个多式联

运单元，安全及监控装置均使用时下最新技术。场站位于卢森堡 Eurohub South 物流园区，园区内基础设施完整，配套服务完善，如：物流服务供应商、海关办公室及保税仓库。

卢森堡多式联运场站还设有双向公共集装箱班列，通往欧洲主要工业区、北海、波罗的海各大口岸、以及南欧。

CFL Multimodal

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DC POSTAL SERVICE

DC Postal Service is situated in the Grand Duchy of Luxembourg at the heart of Europe.

Our neighbor countries are Germany, France and Belgium.

Our facilities are located in Ehlerange close to the town of Esch-sur-Alzette.

We are an alternate postal operator since 1993. We distribute parcels, pallets and documents to the consumers and to the industry.

Our services have been put in place to support the E-commerce activity.

The range of services go from reception and control of goods, storage of the goods, cross docking operations, the pick and pack of the individual items, the preparation of parcels and the distributions of the parcels in Europe.

The necessary I. T. is available for stock management and follow up of deliveries.

Our customers can choose the type of service they need (track and trace, proof of delivery, cash on delivery.)

Delivery performances go from 24 hours in the neighbor countries and 48 hours for longer distances.

Our high quality goes together with very competitive prices.



Jacques Deltenre
General Manager

DC 邮寄服务公司 (DC Postal Service) 位于欧洲中心的卢森堡大公国。

我们毗邻有德国、法国和比利时。

我们的设施位于 Ehlerange, 临近 Esch-sur-Alzette 镇。

自 1993 年起, 作为一家邮寄运营商, 我们向客户和各行业配送包裹、货物和文件。

我们也为电子商务活动提供服务支持。

服务范围包括货物接收和管控、存储、越库配送、单件拣货和包装、包裹准备及全欧洲配送。

库存管理和配送跟进均配备必要的 IT 支持。

我们的客户可以按需选择服务类型 (包裹跟踪、交货证明、货到付款等)

24 小时内可配送至邻国, 48 小时内至更远地区。

我们提供卓越的服务品质, 同时价格极具竞争力。

DC Postal Service

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EMD GLOBAL CHINA DIGITAL BRANDING

China Digital Branding: your exclusive path to China

Examples and phenomenas have shown us that it is not necessary to be present in China to develop your business. Nevertheless, there are many questions about this culturally very different market.

What is the current regulation?

Are there specific licenses to sell in china?

How to be visible and accessible to millions of Chinese consumers?

EMD Global S.à.r.l. is a Luxembourg based company composed of 2 complementary brands :

- Creative Studio is specialized in marketing and e-commerce development in Europe.

- China Digital Branding is specialized in cross-border e-commerce in China.

E-commerce is a simple and relatively inexpensive way for international brands to enter the Chinese market. This cross-border system makes it possible to sell foreign products without having a Chinese operating license.

Together with our qualified partners in your country (Europe) and in China, we guide, assist and support SMEs who want to quickly penetrate the Chinese market despite the barriers of legislation, culture and language.

Our services :

Prospecting & Preparation

We help you to know the Chinese market in your sector, following the market studies in order to plan and set up an export service for your company.

Design & Marketing

We offer you a design which is 100% suitable for Chinese consumers, a digital strategy perfectly

adapted to your company size and your financing capacities in order to create the visibility of your brand and to generate traffic to your online points of sale.

We translate your website, leaflet. We help you to find a Chinese name.

We setup and manage online store (Tmall, Taobao, Jingdu...), we setup and manage social marketing (Wechat, Weibo...), design and build chinese website, plan and launch online and offline campaigns....

Cross-border e-commerce

We take care of all the operations related to set up your online stores on Chinese cross-border e-commerce platforms.



Ludger Evrart
CEO

China Digital Branding (中国数字化品牌推广) : 您进军中国的专属途径

相关案例和现象表明, 企业不一定在中国境内才能发展中国市场业务。然而, 面对这一文化差异巨大的市场, 仍有众多问题有待解决。

中国市场的监管现状如何?

在中国市场进行销售是否需要获得特定许可证?

如何提高在中国市场的知名度, 并获取上百万消费者?

EMD Global S.à.r.l.是一家总部位于卢森堡的公司, 旗下拥有两大互补品牌:

- Creative Studio, 专注于欧洲营销和电子商务发展。
- China Digital Branding, 专注于中国跨境电子商务。

作为一种简便且成本相对较低的方式, 电子商务有助于国际品牌进军中国市场。受益于这种跨境模式, 企业

无需获得中国运营许可证便可在中国市场销售外国产品。

我们携手位于您所在国家(欧洲)及中国的专业合作伙伴, 致力于为中小型企业提供指导、协助和支持, 跨越法规、文化和语言障碍, 快速渗透中国市场。

我们的服务:

寻找潜在客户与准备

我们会先进行市场调研, 助您了解所在行业的中国市场, 从而为您的公司规划并建立出口服务。

设计与营销

我们为您提供100%适合中国消费者的设计方案, 以及完美符合您公司规模及融资能力的数字化营销战略, 旨在提高品牌知名度, 为您的线上销售点创造流量。

我们翻译相关网站和宣传资料, 帮助您构思中文名称。

我们为您开设和管理网上商店(天猫、淘宝、京东等平台), 建立和管理社交网络营销(微信、微博等渠

道), 设计和建立中文网站, 规划并开展线上及线下活动等。

跨境电子商务

我们负责所有与您在中国跨境电子商务平台上开设网上商店有关的运营事项。

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EURO-ASIE SCHENGEN GROUP

Euro-Asie Schengen International Group is a rapid growing company based in Luxembourg with experienced and multi-language speaking employees.

We are specialized in EU incoming custom designed group by providing interesting and unique activities: sport car driving, amateur firearms training, aircraft experiencing and so on. The choices for our tour guides can be very flexible as well, whether you want a body guard level tour guide or someone who is very specialized in a specific area to travel with you, we can meet the demands.

Our Import-Export business mainly focus on Industry 4.0, technologies exchanging and machines purchasing for our clients outside of EU. Also, we have represented a few EU brands and help them to sell in Chinese market.

Real estate and culture exchange are new but very promising business in our group, we have designed some interesting projects and will share during Belt and Road mission in China.



Yong Zhang
CEO



Deng Xianzhi
Import & Export Manager

总部位于卢森堡的Euro-Asie Schengen International Group (欧亚申根国际集团) 是一家快速发展的公司, 员工经验丰富, 精通多种语言。

我们擅长为进入欧盟的自由行团队提供有趣而独特的活动: 跑车驾驶、业余枪支训练、飞行体验等等。我们的导游选择也可以很灵活, 无论您是要保镖式导游, 还是对某一区域特别熟悉的导游, 我们都可以满足您的需求。

我们的进出口业务主要集中在工业4.0, 为我们的非欧盟客户交流技术和采购机器。同时, 我们还代理了一些欧盟品牌, 协助销往中国市场。

本集团的房地产和文化交流业务虽然开展不久, 但前景颇佳。我们设计了一些有趣的项目, 并将在“一带一路”代表团访问中国期间与大家分享。

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FINEXIS

- Management Company
- Alternative Investment Fund Manager
- Private Wealth Management
- Central Administration
- Insurance Products

FINEXIS S.A. is a unique CSSF licensed Fund Industry player offering a "one stop shop" concept. We provide convenient and efficient services related to Central Administration, Transfer Agent, Domiciliation, Promotorship, Directorship, Asset Management and Risk Management. Thanks to our Management Company licenses (Chapter 15, AIFM and Private Wealth Management) we are able to cover whole value chain of services dedicated to Investment Funds, while making our offer more cost effective.

On average, our employees have about 15 years of experience in the Luxembourgish financial sector, with a particular focus on the fund

industry. We are multi-cultural and multi-lingual, meaning that in most cases we are able to offer you services in your own language including Chinese.

We manage and/or provide administration services to traditional daily liquidity funds as well as to highly specialized and unique investments funds investing in, for example the most renown movie productions (International festivals award winning e.g. Cannes), specific Real Estate projects aimed at listed buildings, funds dedicated to Renewable Energy, Aerospace, Commodities, Social Responsible Investments etc. Finexis S.A. already actively invests in Asian companies.

Our target clientele encompasses but is not restricted to fund managers, banks specialized or not in the administration of funds, prestigious law firms, fiduciaries, private banks, as well as individuals

willing to create their own funds to manage their personal or their clients' investments.

Finexis S.A. would gladly establish partnerships with Chinese Asset Managers, Insurance Companies and Banks, Fund Distributors as well as Law Firms.

Additionally, Finexis S.A. is interested in Asian clients looking to establish Luxembourg based funds, whether UCITS or alternative.



Christian Denizon
CEO,
Chairman of Finexis S.A.



Tom Bernardy
Managing Director
of Finexis S.A.



Ming-Shan Chung
Customer Service Officer



Lili Wang
CSO

- 管理公司
- 另类投资基金管理人
- 私人财富管理
- 集中管理
- 保险产品

FINEXIS S.A.是一家独特的经卢森堡金融监管委员会 (CSSF) 许可的基金行业参与者，提供“一站式服务”理念。我们为集中管理、过户代理、登记注册、推广发起、董事管理、资产管理和风险管理提供方便而快捷的服务。得益于管理公司许可（第15章--另类投资基金管理人和私人财富管理），我们覆盖了投资基金服务的整条价值链，同时提升了成本效益。

我们的员工在卢森堡金融领域平均拥有约15年经验，尤其在基金行业。我们具有多元化文化和语言背景，这意味着我们在大多数情况下可以为您提供母语服务，包括中文。

我们管理传统的日流动性基金以及高度专业化和正在投资的独特投资基金，或提供相关管理服务，例如最有名的电影制作（国际颁奖礼，如戛

纳），针对列入文物保护单位建筑的特定房地产项目，针对新能源、航空航天、大宗商品、社会责任投资等的基金。Finexis S.A.已经在积极投资亚洲公司。

我们的目标客户包括但不限于基金经理人、专注基金管理的银行和其他银行、知名律所、受托公司、私营银行及希望建立自己的资金，管理个人或客户投资的个人客户。

Finexis S.A.十分乐意与中国资产管理人、保险公司和银行、基金销售机构及律所建立伙伴关系。

另外，Finexis S.A.有意与希望建立基于卢森堡基金（无论是欧盟可转让证券集合投资计划还是另类投资）的亚洲客户合作。

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GROSBUSCH

Family Business and leader in fruit and vegetable distribution throughout Luxembourg and the Greater Region (France, Germany and Belgium) which celebrated its centenary in June 2017.

Grosbusch still displays all the same ambition and dynamism of its early years. By focusing firmly on quality and customer service, this family business has gradually expanded, successfully combining tradition with innovation.

Ideally located at one of Europe's crossroads, the company imports fresh produce from all around the world.

Today the total refrigerated storage area stands at more than 17,000 m².

It has a vehicle fleet of more than 40 trucks which carry out up to 750 deliveries per day, warehouse which is open 24/7.

Most of the imports come from the European countries, but Grosbusch also buys in Asia, America and Africa, seeking to remain as close as possible to production.

The firm has more than 400 suppliers in 36 different countries and proposes an extensive product range (1,400 products including 400 organic products) to its 1,800 customers.

Several certifications confirm the company's commitment to continuous improvement in the quality of its services, for the benefit of the customer (9 certifications).

With the fourth generation of the family now joining the company, Grosbusch continues to use its flair for innovation to meet the needs of all consumers and to adapt to new consumption trends.

The company seeks to offer its customers the very best. A genuine passion for the product and

innovation are the watchwords of this firm, which considers itself "very fortunate to be working with the world's finest product".



René Grosbusch
CEO

作为卢森堡及大区（法国、德国和比利时）的水果蔬菜分销领导企业，- Grosbusch公司最近庆祝了100周年纪念日，而且持续展现出最初的雄心与活力。出于对品质和客户服务的坚定专注，Grosbusch这一家族企业逐步发展壮大，成功地将传统与创新进行结合。

Grosbusch公司位于欧洲地区的理想交汇位置，从世界各地进口新鲜农产品，再分销至整个大区。

自1917年来，Grosbusch一直向前发展。经历过数次搬迁和拓展后，Grosbusch于2005年搬至现址（当时仓库占地4500平方米）。经过最近一次扩展之后，现在冷藏仓储总面积逾1.7万平米。

Grosbusch现在的客户包括卢森堡批量零售和批量餐饮业的领导企业，以及来自食品业的众多餐厅和其他专业人士（酒席承办商、烘焙师，食物杂货商和肉店等）。Grosbusch拥有40多辆卡车，每天可从全天候仓库运输货物最高达550次，里程达150公里。

Grosbusch大多数进口商品来自欧

洲国家，但也有亚洲、美洲和非洲国家，公司尽可能缩短与产地的距离。- Grosbusch与卢森堡的生产商合作，对本地产品的推销和推广做出贡献。- Grosbusch在36个不同国家拥有超过400家供应商，为1800位客户提供各种产品系列（1400类产品，含400种有机产品）。

数个认证（9个认证）印证了Grosbusch公司为客户着想，持续提升服务质量的承诺。

现在，家族第四代也正在加入公司。- Grosbusch将持续发挥创新天赋，满足所有客户的需求，同时适应消费新趋势。

近几年来，Grosbusch开拓了一些进出口业务辅助服务。

2003年，Grosbusch推出预包装服务。之后在2007年推出了办公室水果直达服务——Fruit@Office，同时运送的目的地公司数量也日益增加。2010年，Grosbusch决定推出名为Fresh' Cut的全新新鲜切片水果和蔬菜活动，为大众和餐饮业专业人士提供预先切好的水果和蔬菜。2016

年，Grosbusch开始推销Zummo柑橘榨汁机。最后2017年，公司推出了两大新项目。Grosbusch Kids是一个针对儿童的教育项目，旨在帮助儿童发现水果和蔬菜的妙处（包括来源、味道和最佳烹饪方式等）。Grosbusch Academy学院秉持相同的经营理念，但方式不同，更加细致，服务对象是行业专业人士，旨在为他们提供培训并获得资格证书。

通过以上服务，公司致力于为客户提供最佳服务。公司的信念就是对产品和服务充满了真挚热情，即“非常有幸能和世界上最好的产品一起工作”。

Grosbusch

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GSK LUXEMBOURG

GSK is a leading, independent commercial law firm with international reach and offices in Berlin, Frankfurt am Main, Hamburg, Heidelberg, Munich and Luxembourg. Today, our clients can call upon more than 200 lawyers with outstanding reputation handling both national and international work for our clients.

GSK Luxembourg is the trusted advisor of leading financial institutions, asset managers, private equity houses, insurance companies, and corporates and FinTech companies, having both a local and global reach. Many of our lawyers are members of international organisations and regularly publish in their field of expertise. These experts are often invited to speak

at legal and industry conferences. Our lawyers are active members of working groups organised by bodies of the financial industry in Luxembourg.

GSK Luxembourg thrives to provide the highest quality legal advice and responsiveness combined with a pragmatic approach to meet the challenges and expectations of our clients. Solution driven in our approach we tailor our services to the exact business needs of our clients. Teamwork is one of our core values, as is respect, solidarity and integrity. This combination ensures that we work efficiently for the benefit of our clients.



Yi Wang
Associate

GSK是一家领先的商业律师事务所，在柏林、法兰克福、汉堡、海德堡、慕尼黑和卢森堡均设有办公室。接近200名拥有卓越声誉的GSK律师，凭借他们的丰富经验，为包括领先的金融机构、私募股权基金和跨国企业在内的客户竭诚服务，协助客户完成复杂的本地和跨境交易。我们的律师致力于提供高质量和高效率的法律服务，同时坚信解决问题才是赢得客户信赖的关键。凭借这种能力我们才能在日新月异的国际商业环境中更好地满足客户的需求。

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GSK STOCKMANN



INTERTRUST LUXEMBOURG

When you come to Intertrust, you expect a focus on quality, personal service and attention to detail. You expect it delivered by highly professional people with uncompromising integrity.

Intertrust is a global leader in delivering fund and corporate services, capital market solutions and private wealth solutions to multinationals, alternative investment fund managers, financial institutions and business entrepreneurs worldwide.

Today, we have 2,500 specialists working from 41 offices in 30 countries, including the world's most important financial centers. As a result, you get a world of local expertise working with you to meet your goals.

Established in Luxembourg since 1955, the local office has more than 500 skilled professionals on hand to provide a full range of services, tailored to your needs, leaving you free to focus on maximising your business opportunities.



Hui Gao
Commercial Director

Intertrust专注品质、个性化服务和细节。服务人员极为专业，为您提供完整的综合服务。

Intertrust是提供基金和公司服务、资本市场解决方案和私人财富解决方案的全球领导者，服务对象包括世界各地的跨国公司、另类投资基金管理人、金融机构和企业家。

如今，我们在30个国家的41个办事处拥有2500名专家，包括世界上最重要的多个金融中心。因此，您可以与世界各地的专业人士合作达成目标。

公司1955年成立于卢森堡，在本地办事处有500多位具备专业技能的专家，提供全面的定制服务，让客户可以安心专注实现业务机会最大化。

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LOYENS & LOEFF

With offices in Luxembourg, Belgium, the Netherlands, Switzerland, and branches in the most important global financial centers, Loyens & Loeff is completely at the heart of the legal and tax world. Our team consists of knowledgeable partners, experienced senior associates and innovative younger associates. It includes both local and international experts, thus ensuring that our clients enjoy the benefits of both thorough local knowledge and international best practices. Our experts closely follow all developments and act quickly to turn them to your advantage. We combine our knowledge and experience to create high-quality, creative and efficient solutions. That way we can resolve your issues with an innovative and pragmatic approach.

Within Loyens & Loeff, our legal and tax advisers work under the same roof. That means that lawyers, tax advisers and civil law no-

tararies form cohesive teams and all challenges are approached from various angles. Integrated and connected. We view matters from all perspectives that come with a full-service practice. We always consider the full range of options for your situation, which offers you numerous advantages.

Loyens & Loeff's expertise and pragmatism stretches across borders. With some 900 legal and tax experts in five Benelux offices and seven branches in the major international financial centers, Loyens & Loeff maintains excellent relationships with leading law firms and tax advisers throughout Europe, the United States, the Middle East and the Far East, and is highly regarded for its ability to work seamlessly together with them on cross-border transactions and to provide top-level advice worldwide, including the effective structuring and supervision of both domestic and international matters.

Driven by its commitment to finding the solutions which best serve its clients, Loyens & Loeff always finds the optimum solution - in Luxembourg, and beyond.



Nina Tang
Senior Associate



Rolf Sperling
Senior Associate

隆路律师事务所 (Loyens & Loeff) 在卢森堡、比利时、荷兰和瑞士均设有当地办事处，并在全球最重要的多个金融中心设有办事机构，充分位于法律和税务领域的核心地区。我们的团队包括学识广博的合伙人，经验丰富的资深总监和富有创新意识的年轻经理。隆路不仅有当地还有国际专家，通晓本地知识与全球最佳实践，从而更好地服务于客户。我们的专家们密切关注所有动态发展，并迅速采取行动，让您从中受益。我们结合自身的知识和经验，精心打造优质、创新的高效解决方案，采取创新且务实的方式解决您的问题。

在隆路事务所，我们的法律和税务顾问为了共同目标携手努力。这意味着，我们的律师、税务顾问和民事公证员形成了具有凝聚力的团队，能够从不同的角度化解所有挑战。整合资源，相互融通。我们提供全方位的法律税收服务，从各种角度思考问题。我们始终根据您的情形，考虑所有的可行方案，助您获益匪浅。

隆路的专长和务实还延伸到了国外市场。隆路在比荷卢的5个办事处和主要

国际金融中心的7个办事机构拥有约900位法律和税务专家，并与整个欧洲、美国、中东和远东地区的一流律所和税务顾问保持紧密的合作关系，同时隆路能够与合作机构在跨境交易领域开展无缝合作，并提供全球顶尖顾问服务，包括国内和国际事务的有效组织和监测，因此备受青睐。隆路致力于为客户提供最佳解决方案，并且始终能够找到最优解决方案——不仅在卢森堡，还覆盖全球。

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LUX CHANNEL

LUX CHANNEL S.à.r.l has been created in 2011 in Luxembourg, in the centre of Europe, as a platform for individuals and companies, aiming in business development, cross-cultural exchange and art consultancy between Europe and China. Our team consists of international experts having a broad knowledge and experience in business development, fine art consultancy and cross-cultural communication in China and Europe and the in-depth understanding of eastern and western cultural environment supported by a vast network of personal connections in both regions.



Rose Jiang
Director

卢森堡智道国际交流成立于2011年，位于欧洲中心的卢森堡大公国。作为一个平台，我们致力于在欧洲和中国之间为个人和公司提供商务发展，跨文化交流和艺术咨询等服务。我们的国际专家合作团队在中欧商务发展，跨文化交流和艺术咨询等方面具有广泛的知识与经验，并且在东西方文化有深入理解的背景下，在欧洲和中国各地拥有的广泛人脉资源。

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LUX CHANNEL
Europe - China Connections



LUXCONTROL

Luxcontrol is an independent inspection company offering a large range of customized services in organizational and technical risk management in the fields of Quality, Health, Safety and Environment (QHSE). Founded in 1978, the company employs more than 260 experts on three continents and has its headquarter in the Grand-Duchy of Luxembourg.

Luxcontrol's core markets are the private and public building and construction sector, the industry and the service sector in Luxembourg.

International activities have been developed in specific niche markets.

Since 1985 Luxcontrol is active in automotive homologation. On behalf of our subsidiaries in the United States of America, in China and in Japan, we assist the automobile industry worldwide in accessing new markets.

Notified as a Technical Service by the United Nation Economic Commission for Europe in Geneva and at the European Commission in Brussels, Luxcontrol provides its services in close partnership with the national homologation authority, Societe Nationale de Certification et d'Homologation (SNCH), acting on behalf of the Luxembourg Ministry of Transport.



Jacques Eischen
Managing Director

Luxcontrol (卢森堡康卓股份有限公司) 是一家独立的检测公司, 为质量、健康、安全和环保 (QHSE) 领域的组织和技术风险管理提供一系列定制服务。公司成立于1978年, 现有260多位专家, 业务遍布三大洲, 总部设在卢森堡大公国。

Luxcontrol的核心市场针对卢森堡的私人及公共建筑、工业和服务业。

Luxcontrol也拓展了数个国际细分市场。

自1985年来, Luxcontrol (康卓) 立足于汽车认证业, 协助全球汽车产业进入新市场。

作为经联合国欧洲经济委员会 (位于日内瓦) 以及欧盟委员会 (位于布鲁塞尔) 认证的技术服务机构, Luxcontrol与全国权威认证机构Societe Nationale de Certification et d'Homologation (卢森堡国家认证认可机构, SNCH) 密切合作, 代表卢森堡交通部提供相关服务。

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MAPRIMA LUXEMBOURG

Maprima is a provider of business support services based in Luxembourg, the Netherlands and Belgium. We provide full assistance to companies that do business in Benelux and other European countries: incorporation, accounting, tax planning and compliance, corporate secretarial, migration and residence, M&A, etc.

We are supporting members of the Association of Chinese Lawyers in Europe and also work with other professionals in order to provide comprehensive business support and tailor-made solution across many fields.



Fabio Gasperoni
Partner

Maprima是一个位于卢森堡、荷兰和比利时的商业顾问公司。我们致力于为在卢比荷地区以及其他欧洲国家进行商业活动的公司提供全方位服务：注册、会计、税收筹划、纳税、公司秘书服务、移民、企业并购，等等。我们是欧洲华人律师协会（ACLE）的成员，针对跨领域相关事务，我们能够融合各领域专家的专业知识，提供全方位的定制解决方案

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PRICEWATERHOUSE COOPERS

Doing business in China requires a good knowledge of the environment. At PwC we have experts that could help you in your journey to invest in China and doing business in this huge market. PwC China, Hong Kong, Macau, Taiwan and Singapore work together on a collaborative basis, subject to local applicable laws. Collectively, we have around 760 partners and strength of around 17,800 people. PwC is the leading professional services firm in China. PwC China has 19 offices in the country.

PwC Luxembourg (www.pwc.lu) is the largest professional services firm in Luxembourg with 2,600 people employed from 58 different countries. PwC Luxembourg provides audit, tax and advisory services including management consulting, transaction, financing and regulatory advice.

The PwC global network is the largest provider of professional services in the audit, tax and management consultancy sectors. We are a network of independent firms based in 157 countries and employing over 208,000 people. Talk to us about your concerns and find out more by visiting us at www.pwc.com and www.pwc.lu and www.pwccn.com



Alexandra Bru
Senior Manager

在中国开展业务需要了解当地环境。在PwC（普华永道），我们的专家能够在整个过程中协助您在中国的广阔市场进行投资以及开展业务。普华永道中国、港澳台地区以及新加坡事务所根据当地适用法律，共同协作。我们总共拥有约760名合伙人，以及17,800名员工。普华永道是中国领先的专业服务公司。普华永道中国事务所在全国设有19个办事处。

PwC Luxembourg（普华永道卢森堡事务所www.pwc.lu）是卢森堡最大的专业服务公司，拥有来自58个国家的2,600名员工。普华永道卢森堡事务所提供审计、税务与咨询服务，包括管理咨询、交易、融资以及监管咨询。

普华永道的全球网络是审计、税务与管理咨询领域最大的专业服务供应商。我们的全球网络包括位于157个国家的独立事务所，拥有208,000多名员工。相关更多信息以及询问，请访问www.pwc.com、www.pwc.lu与www.pwccn.com

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TGY LUXEMBOURG

TGY Sàrl is a Luxembourgish company founded in 2014 to develop and launch a product answering to the needs of the Chinese tourists in Europe. Since its foundation, and with the right strategic partners, TGY has invested its energy and resources in this product and its launch. Through this process, TGY has acquired business connections and collaborations with European and Chinese companies, and has accumulated know-how in developing and launching products and services in these markets.

The company is managed by Tobias A. Fischer, Zhipeng Chen, and Xinhua Zhu.

The company is supported by its Advisory Board Members, senior advisor Micael Gustafsson, Mikkel Stroerup, and Laurent Muller.

In addition, TGY Sàrl has know-how in listing and taking the first

steps necessary in introducing a company in China and in Europe through Luxembourg, with the aim of developing businesses and distributing products and services. It researches specific market needs, lines up marketing strategies built on Chinese know-how and marketing collaborations, assists in creating the best image for entering the market, and proposes product launching strategies. In addition, TGY has experience in identifying and establishing distribution networks in China and Europe for the various products and services, facilitating the know-how on the legal framework in China and in Luxembourg, setting up support services, and continuously supplying market research and strategy development.



Tobias A. Fischer
CEO

TGY公司成立于2014年，是一家卢森堡公司，其产品满足在欧洲的中国游客需求。自创立以来，TGY与战略合作伙伴致力于投入精力和资源，专注于产品及其推广。通过这一过程，TGY获得了与欧洲和中国公司联系和合作的机会，并积累了在相关市场开发和发布产品及服务的专业实力。

TGY公司由Tobias A. Fischer, Zhipeng Chen和Xinhua Zhu管理。

TGY公司由顾问委员会成员、高级顾问Micael Gustafsson、Mikkel Stroerup和Laurent Muller提供支持。

另外，TGY擅长协助位于中国与欧洲的公司通过卢森堡走出必要的第一步，从而发展业务和分销产品及服务。TGY研究特定市场需求，建立基于中国专业能力和营销合作的营销策略，协助打造进入市场的最佳形象，并提出产品发布的战略性建议。此外，TGY在为各种产品和服务识别与建立中国和欧洲分销网络方面经验丰富，促进加深对于中国和卢森堡法律框架的理解，提供服务支持，并持续支持市场研究和战略发展。

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XUN ART GALLERY LUXEMBOURG

Xun Art Gallery was jointly founded by Ms. Xun Yan and Mr. René REMY in Luxembourg in 2011 and has branches in Beijing and Shanghai. In 2013, the gallery joined forces with Jimei University's Academy of Arts to create the Xiamen Resident Foreign Artists Work Studio.

The gallery serves as a bridge for cultural and art exchanges between China and France and between China and Europe. It has extensive ties with cultural organizations, foundations, museums and galleries in Europe, and is often invited to participate in the most selective art expositions in Europe. As a leading gallery, Xun Art Gallery is dedicated to promoting the works of artists.

Xun Art Gallery aims to discover extraordinary artists whose works reflect their experiences, perceptions, insights and emo-

tions, and exhibit their works on its own premises and at partner institutions throughout the world. The exhibitions provide food for thought and fire up visitors' imaginations. Xun Art Gallery has staged several solo exhibitions in Paris, Luxembourg and Basel; it has also hosted shows of renowned artists from throughout Asia, Europe, North America and even island nations in the South Pacific.

With a prestigious reputation among art collectors and aficionados, XUN Art Gallery provides a platform for artists to display their works and functions as a bridge for the communication and interaction between artists and collectors.

Xun Art Gallery presents a diversity of art styles to audiences and showcases the intermingling of Eastern and Western art forms

and thoughts, allowing more people to experience the ideas and explore the creativity of the artists.

xx



Yan Xun
General Manager

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