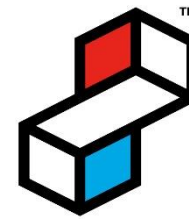


Luxembourg international logistics hub



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LOGISTICS**
LUXEMBOURG
ADDING VALUE IS THE KEY.

Luxembourg's **logistics strategy** that is implemented develops the current platforms into a common hub concept; EUROHUB Luxembourg as:

- Gateway from/to and through Europe
- Cross-dock hub for European land transport
- European and regional distribution centre
- Logistics centre for value added services
- World-class connectivity and IT
- Using sustainable logistics processes for the future

LU  **EMBOURG**

LET'S MAKE IT HAPPEN



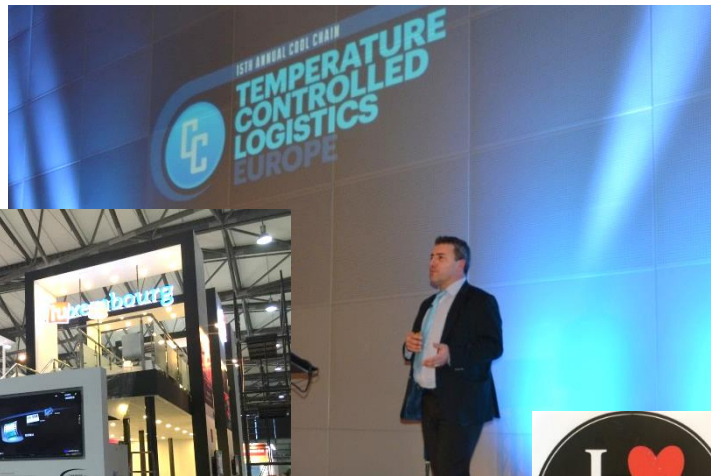
The Cluster for Logistics (C4L)



The **Cluster for Logistics Luxembourg** created by institutional partners, federates public actors & private companies to drive the sector since 2009

Mission: support Luxembourg's strategy to reinforce logistics

The Cluster focuses on **shippers and logistics companies** and also welcomes all companies and organisations **serving or making use of logistics services.**



Currently the Cluster regroups around 100 actors. Around 60 belong to the Logistics sector while the others provide or request specific services.



It organizes about 15-20 events/year with members.



Common International Collaboration and presence



Two Luxembourg booths with 20 participants



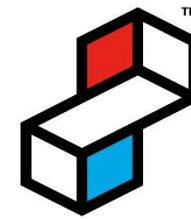
**Transport & Logistics
Europe's largest Meeting
for the community**

LUXEMBOURG
LET'S MAKE IT HAPPEN

**transport
logistic**

MAY 9 - 12 2017
MESSE MÜNCHEN
VISIT US I
HALL B1, BOOTH 314

ID CARD LOGISTICS Luxembourg



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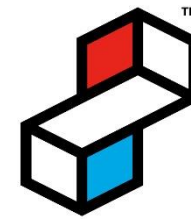
ADDING VALUE IS THE KEY.

A COMPLETE OFFER



COMPANIES	EMPLOYMENT	ANNUAL REVENUES	RELEVANT RANKINGS LINK	OUTSTANDING HUBS
800 Companies Many international logistics companies have an international hub in Luxembourg	12,500 Direct jobs 3.6 percent of the entire workforce 6,000 Indirect Jobs incl. 4PL 3.4 - 4.2 % of employment	3,8 Mrd. Euro 2015 estimate 3.4 % of GNP	Logistics Performance Index 2016 2nd /160 No 1 without Sea IMD Competitiveness Index 8th Economy global 5th Economy Europe Top 10 for quality of life Global Innovation WIPO 12 th from 128	<ul style="list-style-type: none">• Multimodal Bettembourg South hub• Airfreight Findel airport• Riverport Merttert• Freeport Findel

Quadrimodal Infrastructures Gateway to Europe



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Borders with Germany,
Belgium and France
570.000 hab.
2.600 km²



Advantages for Company membership 1.200€/ year

Website www.C4L.LU

- » Company logo is displayed
- » Company is presented on the company members section on the website
- » Events of the main supporting partners can be added on the agenda of the website
- » Neutral distribution of company news via social media (Twitter, Linked In)
- » Publish PR articles and employment offers on our web page

Knowledge and networking

- » Gain knowledge of the whole logistics industry
- » Regular national and international networking opportunities with industrial logistics actors and service providers
- » Information sharing (e.g. newsletters, website information, personal meetings) and neutral consulting by C4L management
- » German BVL logistics association ; Free participation for 2 y at with limited offering www.bvl.de

Collaboration - sustainability

- » Support for LEAN and GREEN sustainable logistics program at favourite rates supported by MDDI
- » Participation in ad hoc program working groups to improve competitiveness
- » Influence recommendations to administrations on policy, legal framework, education and marketing
- » European representation with CCA, BVL and ELA



The Cluster for Logistics Luxembourg A.s.b.l. has been created in 2009 under the initiative of the Ministry of Economy and Foreign Trade and the Luxembourg Chamber of Commerce and is supported by following partners



LE GOUVERNEMENT
DU GRAND-DUCHÉ DE LUXEMBOURG
Ministère du Développement durable
et des Infrastructures



LE GOUVERNEMENT
DU GRAND-DUCHÉ DE LUXEMBOURG
Ministère de l'Économie
et du Commerce extérieur





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Advantages for Start-up membership 380 €/year* (max. for 2 years)

Website www.C4L.LU



- » Company logo is displayed
- » Company is presented on the company members section on the website
- » Neutral distribution of company news via C4L social media (Twitter, Linked In, Facebook)
- » Company gets a possibility to join a Luxembourg Logistics conference with a sales pitch where the theme fits

Knowledge and networking

- » Gain knowledge of the whole logistics industry
- » Meet and network with company and premium members
- » Regular national and international networking opportunities with industrial logistics actors and service providers
- » Information sharing (e.g. newsletters, website information, personal meetings) and neutral consulting by C4L management
- » Invite maximum two company representatives to conference free of charge (unless the event includes a participation fee)

Collaboration

- » Obtain support of Cluster management and C4L partners to target potential prospects, customers & contacts
- » Participation in ad hoc program working groups to improve competitiveness
- » Influence recommendations to administrations on policy, legal framework, education and marketing

Decision lies with C4L management and board:

Requirement: Document that company meets innovation criteria's and does not exist more than 5 years

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Ministère de l'Économie
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Advantages for Premium membership «membres effectifs» 3.600€/year

- »The ***membres effectifs*** gains enhanced visibility during Cluster events in Luxembourg and abroad as the logo is prominently displayed in our presentations
- »The company is displayed as “Main supporting partner” on the web-site www.c4l.lu and in the Cluster brochure.
- »Dedicated logistics articles and our social media Blogs will regularly include input from main supporting partners
- »Events of the main supporting partners will be prominently added on the agenda of the website and social media
- »Access to effective membership is limited
- »Facilitation of contacts to institutional members
- »Informal dinner of all ***membres effectifs*** to encourage high-level networking

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et du Commerce extérieur



Advantages for

Personal Members – 240 Euro/year

Young professionals – 75 Euro/year

Retired Professionals – 75 Euro/year

- » Invitation to our events and networking opportunities
- » Gain knowledge of the whole logistics industry
- » Regular national and international networking opportunities with many industrial logistics actors and service providers
- » Participation in working groups to improve competitiveness
- » Information sharing (e.g. newsletters, website information, personal meetings) and neutral consulting by C4L management
- » Influence recommendations to administrations to improve competitiveness on policy, legal framework, education and marketing
- » European representation with CCA, BVL and ELA
- » The individual and retired members will not be published on the web-site

Young Professionals

- » The age limit for the Young Professionals Membership is set below 33 (birthdate after 31 December 1986)
- » The membership will be transformed into a regular membership after attaining the age of 33 unless canceled three months before year-end.

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Thanks for support to 23 Effective Members and Partners



LE GOUVERNEMENT
DU GRAND-DUCHÉ DE LUXEMBOURG
Ministère de l'Éducation nationale,
de l'Enfance et de la Jeunesse



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Ministère de l'Économie
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Ministère du Développement durable
et des Infrastructures

- Industrial companies



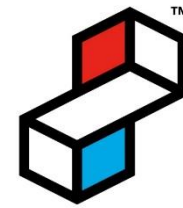
- Logistics companies



- Service providers



Single Window for Logistics www.swl.lu



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The information portal brings together, in a single centralized location, information concerning the services offered by Luxembourg administrations.

www.swl.lu



WIRTSCHAFT | 5 Min. | 2. JULI 2017



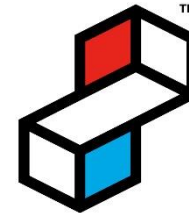
Andreas Adam

Panalpina würde gerne das Geschäft mit verderblicher Ware in Luxemburg voranbringen. Doch dazu müsste die zentrale elektronische Anlaufstelle am hiesigen Luftfrachtdrehkreuz erst einmal Realität werden.



First labelled Companies

Lean & Green in Luxembourg



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1st edition award winners May 2015

- Arthur Welter
- CFL multimodal
- LuxairCARGO
- POST Luxembourg



Ceremony 2015



Ceremony 2016

Second edition June 2016.

- Cargolux
- GN Transport
- Transalliance
- Offergeld



**Cargolux 1st L+G
aviation certified
airline**

Third edition February 2018

- Kronospan
- Luxport Group
- Webtaxi



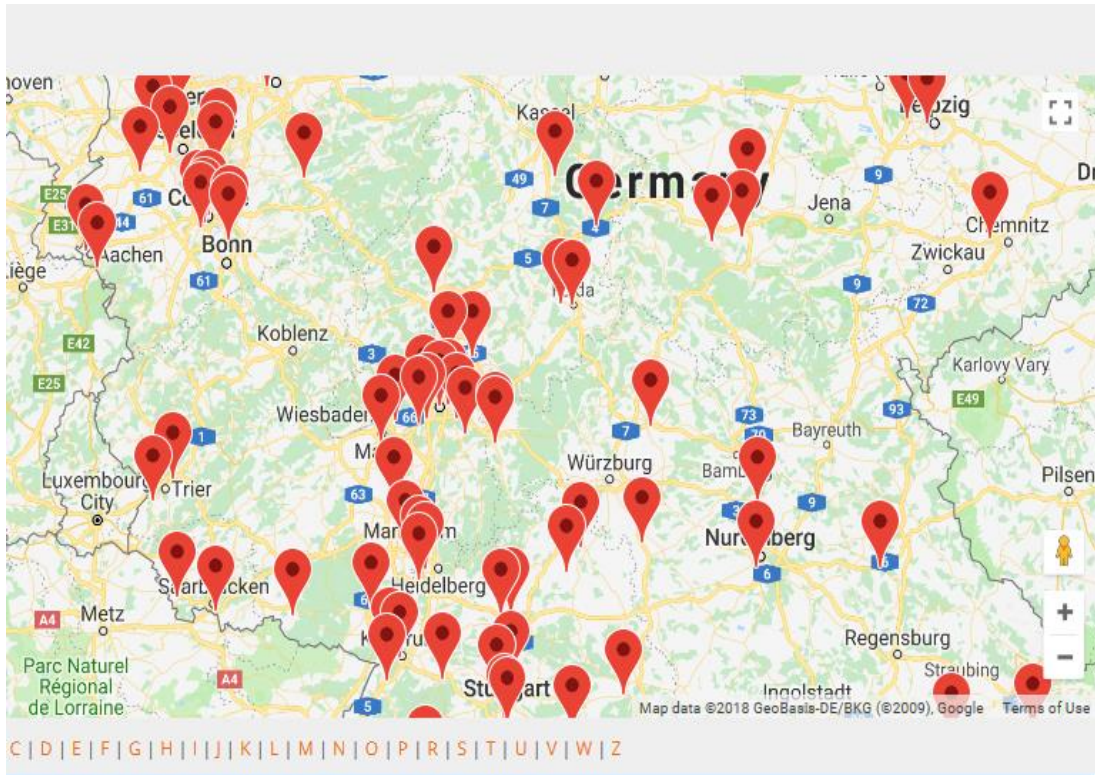
Benelux Ceremony 2018

Annual Cluster activities

Tag der Logistik April 19th 2018



TAG DER LOGISTIK
19. April 2018



Participants:

IEE	Echternach
Fanuc	Echternach
CFL mm	Bettembourg
Freeport	Luxembourg
E-freight launch	Airport
CDC Conference	chamber of commerce

SAVE THE DATES 2018-2019

- May 2 Luxlait visit with BVL International
- May 16-18 Luxembourg Pavillion at Air Cargo Shanghai @ www.aircargochina.com
- May 17 Logistics Day Poland-Luxembourg in Warsaw @ www.c4l.lu
- May 17-18 CSCMP European Conference in Rotterdam @ www.cscmpbenelux.org
- May 29 C4L Luxembourg Logistics Conference: Smart Start-ups and new Business Models in Supply Chain @ www.c4l.lu
- June 7-8 LCL Workshop: Digitalization in Supply Chain Management @ www.uni.lu
- June 12 TBC Henan – Luxembourg Business Forum in Luxembourg @ www.cc.lu
- June 19-20 Cool Chain Association AGM Event for Perishables @ www.coolchain.org
- June 20-22 Roadshow Logistics in Switzerland (Ba www.cc.lu)
- June 28 LCL Research Fest @ www.uni.lu
- July 10 C4L Board Meeting @ www.c4l.lu
- Oct 17-19 TBC BVL Kongress Berlin & Event @ www.bvl.de
- November tentative Economic Forum China
- November TBC C4L Luxembourg Logistics Conference @ www.c4l.lu

2019

- Feb 6-8 Fruit Logistica in Berlin
- March 8 UECC Congress on Transport in Luxembourg
- April 11 Tag der Logistik / Supply Chain Day in Europe
- June 4-7 Transport Logistic in Munich



Contact us

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