

**Luxembourg**  
**House of Startups**  
**25th October 2018**  
**14:00 – 18:00**



## Logistics Startups German - Luxembourg Matchmaking Event

**Join us for Startup Pitches  
and B2B Sessions**

Interesting logistics startups from Germany and Luxembourg can present their pitch in front of industry experts followed by pre-arranged 1:1 matchmaking sessions between start-ups and corporates.



LE GOUVERNEMENT  
DU GRAND-DUCHÉ DE LUXEMBOURG  
Ministère du Développement durable  
et des Infrastructures



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FOR  
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House of Startups  
9, rue du Laboratoire  
L-1911 Luxembourg  
25th Oct. 2018

# Logistics Startups German - Luxembourg Matchmaking Event



The Cluster for Logistics, the Ministry of Sustainable Development and the German company CorpPearls are coordinating a matchmaking event with Luxembourg and German Startups at the House of Startups.

## Programme of the event

- 14:00 Arrival and Networking
- 14:30 Welcome by Malik Zeniti (C4L) and Tobias Verlende (CorpPearls)
- 14:45 1<sup>st</sup> session 5 Pitches (5 minutes each)
- 15:10 Keynote Speaker HoST
- 15:25 2<sup>nd</sup> session 5 Pitches (5 minutes each)
- 15:50 Questions from the audience to all startups
- 16:00 to 17:30 1:1 Matchmaking Sessions
- 16:00 to 17:30 Networking & Drinks
- 17:30 Closing by Malik and Tobias



The participating start-ups  
can be found at

[www.c4l.lu/match2018](http://www.c4l.lu/match2018)

HOUSE OF **STARTUPS**  
powered by the Luxembourg Chamber of Commerce



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## Presentation of the Luxembourg Startups:



**2.0** e-Fulfillment and Cross-Dock Services is a straight-forward fulfillment house for centralized e-logistics, in the heart of Europe, in the middle of the main consumer markets. Transparent real-time order picking and cross-border shipment drops are the ingredients of our triple-win service. A start-up with experience.

**Secourriel** offers trusted digital B2B collaboration. Secourriel was founded in 2017 and is a cybersecurity solution provider for secured messaging (email, chat) and federated storage with Zero Knowledge Encryption. The portfolio is being completed with tools for workflow support and process integration. By leveraging on a tried and tested 100% European cybersecurity platform we deliver the gold standard of GDPR-compliant secure B2B2C messaging and file sharing out of the box.

**Innovalux** Your Partner In Luxembourg for Cross-Border -, Domestic- and Duty-Free Sales. Import, Wholesales, Export of Tobacco products and premium beverages.

**Froggg's** promotes a solution for SCM & logistics called 'Qomply', that provides Customs & Trade compliance services in cloud. Qomply is currently used into production by two PoC customers based in Luxembourg (namely AB Inbev Brasserie de Luxembourg and Heintz van Landewyck). At the moment the solution provides with automatic Customs & Excise declaration filing facilities in the cloud and our roadmap is to extend in functionality to address aspects related to Classification, Origin Calculation and Export Controls.

## Presentation of the German start-ups:



**Trailer Dynamics** develops Newton-e-trailer, the next generation semi-trailer. It is aerodynamically optimized and has an integrated electric drivetrain which does not only recuperate energy but also provides substantial support to the diesel driven tractor. Newton-e-trailer will allow diesel savings of up to 50% and significant reduction of CO2-emissions. The Trailer Dynamics Team is specialized in aerodynamics, e-mobility and drivetrain control. The company holds extensive patents and has partnered up with important industry partners such as SAP and research partners such as PEM, RWTH Aachen.

**AINDEX** connects logistic and real-estate business. The AINDEX platform calculates a personalized attractiveness index of a real estate depending on the proximity to the locations of interest and availability of desired infrastructure. In urban development this concept is known as walkability index and because of it's traffic reducing nature it has a strong impact on urban logistics. Currently the solution has attracted interest of several city developers and major real-estate companies with whom we are in conversation.

**Heuremo** is the new software provider for holistic logistics software with the focus on the essentials that matters: Modularly applicable software elements to face the individual customer needs. Due to the "Heuremo 80 | 20 rule", customers get individual software, based on proved, standardized software features, but iteratively customized on the customers' needs and user wishes.

**Cargo Bay** is a freight forwarding / freight administration portal (software as a service) for industry & trade and transport companies. Cargo-Bay connects shippers directly with their own forwarding companies as well as with many other transport companies. Via Cargo Bay, companies have the opportunity to lend their freight directly to their own freight forwarders, tender it out in their own closed network or even be visible in an open network for all transport companies.

**myDaylivery** is a digital platform where small and medium-sized enterprises can post their urgent and important drop shipments. myDaylivery will find the right courier nearby or with a similar route in their network. By connecting new orders with existing routes and assigning them to appropriate couriers, myDaylivery achieves a reduce of empty runs and increase the utilization of couriers.